## (Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ending June 30, 1998

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 1-6686

THE INTERPUBLIC GROUP OF COMPANIES, INC. (Exact name of registrant as specified in its charter)

Delaware 13-1024020
(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

1271 Avenue of the Americas, New York, New York 10020
(Address of principal executive offices) (Zip Code)
(212) 399-8000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X . No .

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common Stock outstanding at July 31,1998: 136,184,187 shares. THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES

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PART I - FINANCIAL INFORMATIONTHE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIESCONSOLIDATED BALANCE SHEET(Dollars in Thousands)ASSETS (unaudited)

19981997

Current Assets:
Cash and cash equivalents (includes certificates of deposit: 1998-\$93,294; 1997-\$256,934)
Marketable securities, at cost which approximates market
Receivables (less allowance for doubtful accounts: 1998-\$44,127; 1997-\$39,896)
Expenditures billable to clients
3,336,230
290,474
131,607
4, 450, 879
\(\$ 735,440\)
\(\$ 636,993\)

Prepaid expenses and other current assets Total current assets
\[
4,163,805
\]

Other Assets:
Investment in unconsolidated affiliates 50,846 46,665

Other investments and miscellaneous assets
61,175 59,424

Total other assets
357,532 325,928

Fixed Assets, at cost:
Land and buildings
85,048 83,621

Furniture and equipment

Less accumulated depreciation 632, 31 356,591 275,723 256,851 109,218 103,494 384,941 360,345

Intangible Assets (less accumulated
amortization: 1998-\$253,372;
1997-\$227,401) 1,152,652 1,027,527
Total assets \$6,346,004 \$5,877,605

DECEMBER 31,
(unaudited)
JUNE 30,

Current Liabilities:
Payable to banks
\begin{tabular}{rrr}
\multicolumn{1}{c}{1998} & \multicolumn{1}{c}{1997} \\
\(\$ \quad 248,027\) & \$ & 162,807 \\
\(3,392,032\) & \(3,156,049\) \\
431,404 & 448,054 \\
171,928 & 151,138 \\
\(4,243,391\) & \(3,918,048\)
\end{tabular}

Accounts payable \$ 248,027
\$ 162,807
431,404
448,054
Accrued income taxes 4,243,391 3,918,048

Noncurrent Liabilities:
Long-term debt 261,703 253,910
Convertible subordinated debentures 202,558 201,768
Deferred compensation and reserve for termination allowances 280,146 263,463
Accrued postretirement benefits 47,837 47,404
Other noncurrent liabilities 63,577 70,791
Minority interests in consolidated subsidiaries

47,616 31,917
Total noncurrent liabilities 903,437 869,253
Stockholders' Equity:
Preferred Stock, no par value shares authorized: 20,000,000 shares issued:none
Common Stock, \(\$ .10\) par value shares authorized: 225,000,000 shares issued:

1998 - 144,826,379
1997 - 143,567,843 14,483 14,357
Additional paid-in capital
639,214 552,282

Retained earnings 1,111,283 995,702
Adjustment for minimum pension liability
Net unrealized gain on equity securities
Cumulative translation adjustment
1,597,742
Less: Treasury stock, at cost: 1997 - 8,063,983 shares
Unearned ESOP compensation
Unamortized expense of restricted
56,634 Total stockholders' equity
liabilities and stockholders'
equity
The accompanying notes are an integral part of these consolidated financial statements.
Restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (c).

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THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME (unaudited)
THREE MONTHS ENDED JUNE 30
(Dollars in Thousands Except Per Share Data)
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{1998} & \multicolumn{2}{|r|}{1997} \\
\hline Revenue & \$ & 943,211 & \$ & 801,332 \\
\hline Other income & & 29,152 & & 24,026 \\
\hline Gross income & & 972,363 & & 825,358 \\
\hline \multicolumn{5}{|l|}{Costs and expenses:} \\
\hline Operating expenses & & 751,522 & & 649,291 \\
\hline Interest & & 12,672 & & 11,306 \\
\hline Total costs and expenses & & 764,194 & & 660,597 \\
\hline Income before provision for income taxes & & 208,169 & & 164,761 \\
\hline Provision for income taxes & & 86,871 & & 66,428 \\
\hline Income of consolidated companies & & 121,298 & & 98,333 \\
\hline Income applicable to minority interests & & \((6,360)\) & & \((6,525)\) \\
\hline Equity in net income of unconsolidated affiliates & & 1,415 & & 1,412 \\
\hline Net income & \$ & 116,353 & \$ & 93,220 \\
\hline \multicolumn{5}{|l|}{Weighted average shares:} \\
\hline Basic & & ,925,736 & & 161,514 \\
\hline Diluted & & ,684,852 & & 044,790 \\
\hline
\end{tabular}
\begin{tabular}{lllll} 
Earnings Per Share: & & & \\
\(\quad\) Basic & \(\$\) & .88 & \(\$\) & .73 \\
Diluted & \(\$\) & .84 & \(\$\) & .70 \\
Dividend per share - Interpublic & \(\$\) & .15 & \(\$\) & .13
\end{tabular}

The accompanying notes are an integral part of these consolidated financial statements.

Restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (c).

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME (unaudited) SIX MONTHS ENDED JUNE 30
(Dollars in Thousands Except Per Share Data)
\begin{tabular}{|c|c|c|c|c|}
\hline & & 1998 & & 1997 \\
\hline Revenue & \$ & 1,704,358 & \$ & 1,466,395 \\
\hline Other income & & 43,305 & & 38,260 \\
\hline Gross income & & 1,747,663 & & 1,504,655 \\
\hline \multicolumn{5}{|l|}{Costs and expenses:} \\
\hline Operating expenses & & 1,452,088 & & 1,264,165 \\
\hline Interest & & 23,609 & & 22,004 \\
\hline Total costs and expenses & & 1,475,697 & & 1,286,169 \\
\hline Income before provision for income taxes & & 271,966 & & 218,486 \\
\hline Provision for income taxes & & 112,639 & & 88,018 \\
\hline Income of consolidated companies & & 159,327 & & 130,468 \\
\hline Income applicable to minority interests & & \((9,200)\) & & \((10,781)\) \\
\hline \multicolumn{5}{|l|}{Equity in net income of unconsolidated} \\
\hline Net income & \$ & 152,193 & \$ & 122,651 \\
\hline \multicolumn{5}{|l|}{Weighted average shares:} \\
\hline Basic & & 32,659,926 & & 6,948,010 \\
\hline Diluted & & 7,892,204 & & 5,615,360 \\
\hline \multicolumn{5}{|l|}{Earnings Per Share:} \\
\hline Basic & \$ & 1.15 & \$ & . 97 \\
\hline Diluted & \$ & 1.11 & \$ & . 93 \\
\hline Dividend per share - Interpublic & \$ & . 28 & \$ & . 24 \\
\hline
\end{tabular}

The accompanying notes are an integral part of these consolidated financial statements.

Restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (c).

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (unaudited) SIX MONTHS ENDED JUNE 30
(Dollars in Thousands)
\begin{tabular}{lcc} 
& 1998 & 1997 \\
Net Income & \(\$ 152,193\) & \(\$ 122,651\) \\
Other Comprehensive Income, net of tax: & & \\
Foreign Currency Translation Adjustments & \((13,298)\) & \((41,521)\) \\
Net Unrealized Gains on Securities & \((12,343)\) & \((41,521)\) \\
Other Comprehensive Income & \(\$ 139,850\) & \(\$ 81,130\)
\end{tabular}

The accompanying notes are an integral part of these consolidated financial statements.

Restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (c).

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THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited)

SIX MONTHS ENDED JUNE 30
(Dollars in Thousands)
CASH FLOWS FROM OPERATING ACTIVITIES: \(1998 \quad 1997\)

Net income
Adjustments to reconcile net income to cash provided by/(used in) operating activities:
Depreciation and amortization of fixed assets 43,693 38,356
Amortization of intangible assets 25,971 16,005
Amortization of restricted stock awards 9,582 7,537
Equity in net income of unconsolidated affiliates
\((2,066) \quad(2,964)\)
Income applicable to minority interests 9,200 10,781
Translation losses
340483

Net gain from sale of investments
\(\begin{array}{lr}(6,255) & - \\ (7,474) & (4,597)\end{array}\)
Other
Changes in assets and liabilities, net of acquisitions:
Receivables
\((228,977) \quad(177,993)\)
Expenditures billable to clients (47,346)(74,997)

Prepaid expenses and other assets
Accounts payable and other liabilities
Accrued income taxes
Deferred income taxes
Deferred compensation and reserve for termination allowances
Net cash provided by/(used in) operating activities
CASH FLOWS FROM INVESTING ACTIVITIES:
Acquisitions
Capital expenditures
Proceeds from sale of assets
Net purchases of marketable securities
Other investments and miscellaneous assets
Investments in unconsolidated affiliates
Net cash used in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES:
Increase in short-term borrowings
Proceeds from long-term debt
Payments of long-term debt
Treasury stock acquired
Issuance of common stock
Cash dividends - Interpublic
Cash dividends - pooled
Net cash (used in)/provided by financing activities
Effect of exchange rates on cash and cash equivalents
Decrease in cash and cash equivalents
Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of period
\$ 636,993 \$ 420,198
The accompanying notes are an integral part of these consolidated financial statements.
Restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (c).

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THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIESNOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

\section*{1. Consolidated Financial Statements}
(a) In the opinion of management, the consolidated balance sheet as of June 30, 1998, the consolidated statements of income for the three months and six months ended June 30,1998 and 1997 , the statement of comprehensive income for the six months ended June 30,1998 and 1997, and the consolidated statement of cash flows for the six months ended June 30, 1998 and 1997, contain all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows at June 30, 1998 and for all periods presented.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted. It is suggested that these consolidated financial statements be read in conjunction with the consolidated financial statements and notes thereto included in The Interpublic Group of Companies, Inc.'s (the "Company") December 31, 1997 annual report to stockholders and with the supplemental consolidated financial statements and notes thereto included in the Company's Current Report on Form 8-K dated July 1, 1998.
(b) Statement of Financial Accounting Standards (SFAS) No. 95 "Statement of Cash flows" requires disclosures of specific cash payments and noncash investing and financing activities. The Company considers all highly liquid investments with a maturity of three months or less to be cash equivalents. Income tax cash payments were approximately \(\$ 103.6\) million and \(\$ 60.7\) million in the first six months of 1998 and 1997, respectively. Interest payments during the first six months of 1998 were approximately \(\$ 17.2\) million. Interest payments during the comparable period of 1997 were approximately \(\$ 14.8\) million.
(c) In April 1998, the Company issued 4, 685,334 shares of its common stock for three acquisitions, which were accounted for as poolings of interests. These included Hill, Holliday, Connors, Cosmopulos Inc. 2,062,434 shares, The Jack Morton Company - 2,135,996 shares and Carmichael Lynch Inc. - 486,904 shares. The Company's 1997 consolidated financial statements, including the related notes, have been restated to include the results of operations, financial position and cash flows of the April 1998 pooled entities in addition to all prior pooled entities.
(d) In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS No. 133). SFAS No. 133 is effective for all fiscal quarters of all fiscal years beginning after June 15, 1999 (January 1, 2000 for the Company). SFAS No. 133 requires that all derivative instruments be recorded on the balance sheet at their fair value. Changes in the fair value of derivatives are recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction. Management of the Company believes that the adoption of SFAS No. 133 will not have a material impact on the Company's results of operations or its financial position.

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(e) The Company is engaged in a global effort to assess the required modification or replacement of its internal software to become Year 2000 compliant. Additionally, the Company is working with its major software providers to ensure that they are Year 2000 compliant. Management believes that the required software changes will be completed without causing operational issues. The costs of addressing the Year 2000 issues are not expected to have a material adverse impact on the Company's financial condition or results of operations. If the Company's Year 2000 remediation efforts are not successful, it will implement contingency plans to ensure that operations are not disrupted.
(f) Subsequent event

In July 1998, the Company announced its intention to acquire a public relations firm in an acquisition expected to become effective in early October 1998.

\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{3}{|l|}{Six Months Ended June 30} \\
\hline Basic & \multicolumn{2}{|l|}{1998} & 1997 \\
\hline Net income & \$ 152,193 & \$ & 122, \\
\hline Weighted average number of common shares outstanding & 132,659,926 & \multicolumn{2}{|l|}{126,948,010} \\
\hline Earnings per common share & \$ 1.15 & \$ & \\
\hline Diluted & Six Months
1998 & \multicolumn{2}{|r|}{1997} \\
\hline Net income & \$ 152,193 & \$ & 122, \\
\hline
\end{tabular}

\section*{Add:}

After tax interest savings on assumed conversion of subordinated debentures and notes
\[
-\quad 3,245
\]

Dividends paid net of related income tax applicable to restricted stock

Net income, as adjusted
\(\$ \quad 152,469 \quad \$ \quad 126,102\)

Weighted average number of common shares outstanding

132,659,926
\(126,948,010\)

Weighted average number of incremental shares
in connection with restricted stock

Assumed conversion of subordinated debentures and notes
\begin{tabular}{rr}
5,320 & \(4,464,753\) \\
\(137,892,204\) & \(135,615,360\)
\end{tabular}

Total
137,892,204 135,615,360

Earnings per common and common equivalent share \$ 1.11 \$ .93

Note: The computation of diluted EPS for 1998 excludes the assumed conversion of the 1.8\% Convertible Subordinated Notes because they were anti-dilutive.

Restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (c).

\section*{12}

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

LIQUIDITY AND CAPITAL RESOURCES

Working capital at June 30, 1998 was \(\$ 207.5\) million, a decrease of \(\$ 38.3\) million from December 31, 1997. The ratio of current assets to current liabilities remained relatively unchanged from December 31, 1997 at approximately 1.1 to 1.

Historically, cash flow from operations has been the primary source of working capital and management believes that it will continue to be in the future. The principal use of the Company's working capital is to provide for the operating needs of its advertising agencies, which include payments for space or time purchased from various media on behalf of its clients. The Company's practice is to bill and collect from its clients in sufficient time to pay the amounts due media. Other uses of working capital include the payment of cash dividends, acquisitions, capital expenditures and the reduction of long-term debt. In addition, during the first six months of 1998, the Company acquired \(1,868,686\) shares of its own stock for approximately \(\$ 106.1\) million for the purposes of fulfilling the Company's obligations under its various compensation plans.
the same period in 1997. Domestic revenue increased \(\$ 83.1\) million or \(21.7 \%\) from 1997 levels. Foreign revenue increased \(\$ 58.8\) million or \(14.0 \%\) during the second quarter of 1998 compared to 1997. Other income increased by \(\$ 5.1\) million during the second quarter of 1998 compared to the same period in 1997.

Operating expenses increased \(\$ 102.2\) million or \(15.7 \%\) during the three months ended June 30, 1998 compared to the same period in 1997. Interest expense increased \(12.1 \%\) as compared to the same period in 1997.

Pretax income increased \(\$ 43.4\) million or \(26.3 \%\) during the three months ended June 30, 1998 compared to the same period in 1997.

The increase in total revenue, operating expenses, and pretax income is primarily due to the effect of new business gains.

Net losses from exchange and translation of foreign currencies for the three months ended June 30,1998 were approximately \(\$ 4.1\) million versus \(\$ 3.2\) million for the same period in 1997.

The effective tax rate for the three months ended June 30, 1998 was \(41.7 \%\), as compared to \(40.3 \%\) in 1997.

The difference between the effective and statutory rates is primarily due to foreign losses with no tax benefit, losses from translation of foreign currencies which provided no tax benefit, state and local taxes, foreign withholding taxes on dividends and nondeductible goodwill expense.

Six Months Ended June 30, 1998 Compared to Six Months Ended June 30, 1997
Total revenue for the six months ended June 30 , 1998 increased \(\$ 238.0\) million, or \(16.2 \%\), to \(\$ 1,704.4\) million compared to the same period in 1997. Domestic revenue increased \(\$ 150.5\) million or \(20.9 \%\) from 1997 levels. Foreign revenue increased \(\$ 87.5\) million or \(11.7 \%\) during the first six months of 1998 compared to 1997. Other income increased \(\$ 5.0\) million in the first six months of 1998 compared to the same period in 1997.

Operating expenses increased \(\$ 187.9\) million or \(14.9 \%\) during the six months ended June 30, 1998 compared to the same period in 1997. Interest expense increased \(7.3 \%\) during the six months ended June 30,1998 as compared to the same six month period in 1997.

Pretax income increased \(\$ 53.5\) million or \(24.5 \%\) during the six months ended June 30, 1998 compared to the same period in 1997.

The increase in total revenue, operating expenses, and pretax income is primarily due to the effect of new business gains.

Net losses from exchange and translation of foreign currencies for the six months ended June 30 , 1998 were approximately \(\$ 5.4\) million versus \(\$ 2.7\) million for the same period in 1997.

The effective tax rate for the six months ended June 30 , 1998 was \(41.4 \%\) as compared to \(40.3 \%\) in 1997.

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PART II - OTHER INFORMATION

Item 2. CHANGES IN SECURITIES
(1) On April 2, 1998, the Registrant issued 2,062,434 shares of its common stock par value \(\$ .10\) per share ("Interpublic Stock") as consideration for its acquisition of the securities of a company valued at \(\$ 115,000,000\) at the date of execution of the purchase agreement. The shares of Interpublic Stock were issued to the former holders of securities of the acquired company.

The shares of Interpublic Stock were issued by the Registrant without registration in reliance on Rule 506 of Regulation D under the Securities Act of 1933, as amended (the "Securities Act"), based on the accredited investor status or sophistication of the former shareholder of the acquired company.
(2) On April 9, 1998, the Registrant acquired a company in consideration for which it paid \(\$ 4.5\) million in cash and issued a total of 23,833 shares of Interpublic Stock, to the acquired company's former shareholder. The shares of Interpublic Stock had a market value of \(\$ 1,500,000\) on the date of issuance.

The shares of Interpublic Stock were issued by the Registrant without registration in reliance on Rule 506 of Regulation D under the Securities Act, based on the accredited investor status or sophistication of the acquired company's former stockholders.
(3) On April 16, 1998, the Registrant acquired a company in consideration for which it issued a total of 486,904 shares of Interpublic Stock, to the acquired company's former shareholders. The shares of Interpublic Stock had a market value of \(\$ 30,528,884\) on the date of issuance.

The shares of Interpublic Stock were issued by the Registrant without registration in reliance on Rule 506 of Regulation D under the Securities Act, based on the accredited investor status or sophistication of the acquired company's former stockholders.
(4) On April 30, 1998, the Registrant acquired a company in consideration for which it issued a total of \(2,135,996\) shares of Interpublic Stock to the acquired company's former shareholders. The shares of Interpublic Stock had a market value of \(\$ 136,437,000\) on the date of issuance.

The shares of Interpublic Stock were issued by the Registrant without registration in reliance on Rule 506 of Regulation D under the Securities Act based on the accredited investor status or sophistication of the acquired company's former stockholders.

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(5) On May 11, 1998, the Registrant issued 2,768 shares of Common Stock to the former shareholder of a company which was purchased in 1996. This represented a portion of a deferred payment due under the 1996 acquisition agreement. The market value on the date of issuance was \(\$ 168,848\).

The shares of Interpublic Stock were issued by the Registrant without registration in reliance on Rule 506 of Regulation D under the Securities Act based on the accredited investor status or sophistication of the acquired company's former stockholders.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.
(a) This item is answered in respect of the Annual Meeting of Stockholders held on May 18, 1998.
(b) No response is required to Paragraph (b) because (i) proxies for the meeting were solicited pursuant to Regulation 14A under the Securities Exchange Act of 1934, as amended; (ii) there was no solicitation in opposition to Management's nominees as listed in the proxy statement; and (iii) all such nominees were elected.
(c) At the Annual Meeting, the following number of shares were cast with respect to each matter voted upon:
-- Proposal to approve Management's nominees for director as follows:
\begin{tabular}{lccc} 
NOMINEE & FOR & WITHHELD & \begin{tabular}{c} 
BROKER \\
NONVOTES
\end{tabular} \\
Eugene P. Beard & \(109,731,107\) & 325,236 & 0 \\
Frank J. Borelli & \(109,738,234\) & 318,109 & 0 \\
Reginald K. Brack & \(109,726,015\) & 330,328 & 0 \\
Jill M. Considine & \(109,737,283\) & 319,060 & 0 \\
John J. Dooner, Jr. & \(109,730,036\) & 326,307 & 0 \\
Philip H. Geier, Jr. & \(109,732,315\) & 324,028 & 0 \\
Frank B. Lowe & \(109,218,856\) & 837,487 & 0 \\
Leif H. Olsen & \(109,672,141\) & 384,202 & 0 \\
Martin F. Puris & \(109,701,169\) & 355,174 & 0 \\
Allen Questrom & \(109,737,072\) & 319,271 & 0 \\
J. Phillip Samper & \(100,701,615\) & \(9,354,728\) & 0
\end{tabular}

BROKER
\begin{tabular}{lccc} 
FOR & AGAINST & ABSTAIN & NONVOTES \\
\(109,523,195\) & 259,627 & 273,521 & 0
\end{tabular}

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-- Stockholder proposed resolution regarding implementation of the Mac Bride Principles with respect to the Company's subsidiary in Northern Ireland.
\begin{tabular}{llll} 
FOR & AGAINST & ABSTAIN & NONVOTES \\
\(8,268,681\) & \(83,155,711\) & \(6,673,335\) & \(11,958,616\)
\end{tabular}

Item 6. EXHIBITS AND REPORTS ON FORM 8-K.
(a) EXHIBITS
EXHIBIT NO. DESCRIPTION
Exhibit 11 Computation of Earnings Per Share.
Exhibit 27 Financial Data Schedule.
(b) Reports on Form 8-K

The following reports on Form \(8-K\) were filed without financial statements during the quarter ended June 30, 1998:
(1) Item 9 - Sale of Equity Securities Pursuant to Regulation S, dated February 6, 1998.
(2) Item 9 - Sale of Equity Securities Pursuant to Regulation S, dated March 20, 1998.
(3) Item 9 - Sale of Equity Securities Pursuant to Regulation S, dated April 17, 1998.
(4) Item 9 - Sale of Equity Securities Pursuant to Regulation S, dated April 17, 1998.
(5) Item 9 - Sale of Equity Securities Pursuant to Regulation S, dated April 24, 1998.
(6) Item 9 - Sale of Equity Securities Pursuant to Regulation S, dated May 11, 1998.
(7) Item 9 - Sale of Equity Securities Pursuant to Regulation \(S\), dated May 21, 1998.
(8) Item 9 - Sale of Equity Securities Pursuant to Regulation S, dated May 25, 1998.
(9) Item 9 - Sale of Equity Securities Pursuant to Regulation S, dated May 29, 1998.

Date: August 13, 1998
Eugene P. Beard

EUGENE P. BEARD

Vice Chairman
Finance and Operations

JOSEPH M. STUDLEY
Joseph M. Studley Chief Accounting Officer
\begin{tabular}{ll} 
EXHIBIT NO. & DESCRIPTION \\
Exhibit 11 & Computation of Earnings Per Share. \\
Exhibit 27 & Financial Data Schedule
\end{tabular}

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE BALANCE SHEET AND THE INCOME STATEMENT AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS. THE EPS PRIMARY NUMBER BELOW REFLECTS THE BASIC EARNINGS PER SHARE AS REQUIRED BY FINANCIAL ACCOUNTING STANDARDS NUMBER 128.

1,000
\[
\begin{aligned}
& \text { 6-MOS 6-MOS } \\
& \text { DEC-31-1997 DEC-31-1998 } \\
& \text { JUN-30-1997 } \\
& \text { 420,198 636,993 } \\
& \text { 52,383 55,575 } \\
& \text { 2,998,150 } \\
& \text { 23,609 } \\
& \text { 3,833,157 } \\
& \text { 312,917 356,591 } \\
& \text { 5,411,802 } \\
& \text { 6, 346,004 } \\
& \text { 3,780,581 4,243,391 } \\
& 116,626 \\
& 0 \\
& \text { 13,820 } \\
& \text { 916, } 322 \\
& \text { 6,346,004 } \\
& 0 \\
& 1,747,663 \\
& 0 \\
& \text { 1,475,697 } \\
& 0 \\
& \text { 23,609 } \\
& \text { 271,966 } \\
& 112,639 \\
& \text { 152,193 } \\
& 0 \\
& \text { 22,004 } \\
& \text { 218,486 } \\
& \text { 88,018 } \\
& 122,651 \\
& 0^{0} \\
& 0 \\
& 0 \\
& \text { 122,651 152,193 } \\
& .97 \quad 1.15 \\
& .931 .11
\end{aligned}
\]```

