### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): November 9, 2005

The Interpublic Group of Companies, Inc.

( 121	Name of Registrant as Specified in Char	,
Delaware	1-6686	13-1024020
(State or Other Jurisdiction	(Commission File	(IRS Employer
of Incorporation)	Number)	Identification No.)
1114 Avenue of the Americas, I	New York, New York	10036
(Address of Principal Exe	cutive Offices)	(Zip Code)
Registrant's tele	ephone number, including area code: 21	12-704-1200
(Former Name	or Former Address, if Changed Since I	Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d -2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e -4(c))

### Item 2.02 Results of Operations and Financial Condition.

On November 9, 2005, The Interpublic Group of Companies, Inc. (the "Company") (i) issued a press release announcing its third quarter earnings, a copy of which is attached hereto as Exhibit 99.1 and incorporated by reference herein and (ii) posted an investor presentation on its website in connection with the third quarter earnings conference call, a copy of which is attached hereto as Exhibit 99.2 and incorporated by reference herein.

### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit 99.1: Press release of the Company dated November 9, 2005 (furnished pursuant to Item 2.02)

Exhibit 99.2: Investor presentation dated November 9, 2005 (furnished pursuant to Item 2.02)

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

Date: November 9, 2005 By: <u>/s/ Nicholas J. Camera</u>

Nicholas J. Camera Senior Vice President, General Counsel

and Secretary



### FOR IMMEDIATE RELEASE

NEW YORK, NY (November 9, 2005)

# INTERPUBLIC ANNOUNCES THIRD QUARTER AND YEAR TO DATE RESULTS

### **Summary:**

### Revenue

- Third quarter 2005 revenue of \$1.44 billion, a decrease of 2.6% organically and 3.3% due to net business dispositions. Accordingly, revenue was down 5.1% compared to the same period a year ago. All references to 2004 results are as restated.
- Revenue of \$4.39 billion for the first nine months of 2005, a decrease of 0.7% and flat organically compared to the first nine months of 2004.

### • Operating and Net Results

- O Third quarter operating loss of \$96.8 million, compared to a loss of \$304.8 million in the same period in 2004. Net loss of \$101.5 million, or (\$0.24) per share in the current third quarter, compared to a net loss of \$501.5 million, or (\$1.21) per share a year ago.
- Year-to-date operating loss of \$136.4 million, compared to a loss of \$405.6 million in the same period in 2004. Net loss of \$240.9 million, or (\$0.57) per share for the first nine months of 2005, compared to a net loss of \$683.5 million, or (\$1.65) per share a year ago. 2004 results include significant impairment and other charges.

"Organic revenue performance for the first nine months of 2005 was flat and we expect a modest decline for the full year. We have taken steps to improve our growth prospects by making management changes and upgrades at a number of key operating units," said Michael I. Roth, Chairman and CEO of Interpublic. "However, client losses that took place during the past 12 months will continue to affect our comparative results over the next few quarters."

Mr. Roth added, "We continued to see the very high level of professional fees that we have been incurring throughout this year. These are a necessary investment to remediate the company's financial control environment and build effective shared services solutions. Those levels of spending should step down substantially in 2006 and then again in 2007. Improving organic growth and improving margins will be our top priorities as we head into the new year."

### Third Quarter 2005 Operating Results

### Revenue

Revenue decreased 5.1% in the third quarter of 2005 to \$1.44 billion, compared with the year-ago period. This reflects a benefit of foreign currency translation of 0.9%, net divestitures of 3.3% and organic decline in revenue of 2.6%. The organic revenue change was due to two major factors: client losses and deferrals of revenue from the third quarter into the fourth quarter due to application of new revenue recognition policies, which the company implemented as part of its recent restatement.

In the United States, reported revenue declined 5.5%, including an organic decrease of 5.0%, compared to the third quarter in 2004. Non-U.S. reported revenue decreased 4.4% in the third quarter of 2005 compared to 2004. Currency effect was 2.1%, net divestitures had a negative impact of 7.0% and the resulting organic revenue growth was 0.5%.

### **Operating Expenses**

During the third quarter of 2005, salary and related expense was \$963.8 million, an increase of 4.2% compared to the same period in 2004. Adjusted for currency and the net effect of acquisitions/divestitures, salary and related expenses increased 4.1%. This increase reflects hiring of global finance staff to improve the accounting and control environment, shared services personnel, as well as increased headcount at certain units to support revenue gains. Additionally, higher severance expense also contributed to this increase, but was partially offset by lower incentive compensation expense.

Compared to the same period in 2004, third quarter 2005 office and general expense increased 3.4% to \$575.4 million. Adjusted for currency and the effect of net divestitures, office and general expenses increased 10.0%. This increase reflects a significant increase in professional fees related to the restatement process and shared services initiatives.

### **Non-Operating and Tax**

Benefit for income taxes in the third quarter of 2005 was \$29.9 million, compared to a provision for income taxes of \$130.0 million in the same period of 2004. The company's tax rate in both periods was adversely affected by losses incurred in non-U.S. jurisdictions with tax benefits at rates lower than U.S. statutory rates or no tax benefit to the company.

### **Balance Sheet**

At September 30, 2005, cash, cash equivalents and marketable securities totaled \$1.35 billion, compared to \$1.46 billion at the same point in 2004. At the end of the third quarter of 2005, total debt was \$2.3 billion, the same level as at September 30, 2004. In keeping with its stated commitment to a conservative approach to financial management, after the end of this year's third quarter, the company completed an offering of \$525 million of convertible preferred stock. The company's debt maturity schedule provides it with significant financial flexibility, as no maturities are due until 2008.

### **Year-to-Date 2005 Operating Results**

### Revenue

Compared with the first nine months of 2004, revenue decreased 0.7% in 2005 to \$4.39 billion. This reflects a 1.2% benefit of foreign currency translation, offset by net divestitures of 1.9% and organic change in revenue that was essentially flat compared to 2004.

For 2005, reported revenue in the United States decreased 1.6%, net divestitures had a negative impact of 0.5% and the resulting organic decline in revenue was 1.1% compared to 2004. Non-U.S. reported revenue increased 0.4% in 2005 year to date compared to the same period in 2004. Currency effect was 2.8%, net divestitures had a negative impact of 3.7% and the resulting organic growth in revenue was 1.4%.

### **Operating Expenses**

During the first nine months of 2005, salary and related expense was \$2.89 billion, an increase of 6.7% compared to the same period in 2004. Adjusted for currency and the net effect of acquisitions/divestitures, salary and related expenses increased 6.6%. The increase reflects the hiring of global finance staff to improve the accounting and control environment, shared services personnel, as well as increased headcount at certain units to support new business.

Compared to 2004, office and general expense year-to-date in 2005 increased 1.3% to \$1.64 billion. Adjusted for currency and the net effect of acquisitions/divestitures, office and general expenses increased 4.7%, reflecting a significant increase in professional fees related to the restatement process and shared services initiatives.

### **Non-Operating and Tax**

For 2005 year-to-date, provision for income taxes was \$14.8 million, compared to \$131.6 million in 2004. The company's tax rate in both periods was adversely

affected by losses incurred in non-U.S. jurisdictions with tax benefits at rates lower than U.S. statutory rates or no tax benefit to the company.

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# About Interpublic

Interpublic is one of the world's leading organizations of advertising agencies and marketing-services companies. Major global brands include Draft, Foote Cone & Belding Worldwide, FutureBrand, GolinHarris International, Initiative, Jack Morton Worldwide, Lowe Worldwide, MAGNA Global, McCann Erickson, Octagon, Universal McCann and Weber Shandwick. Leading domestic brands include Campbell-Ewald, Deutsch and Hill Holliday.

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### **Contact Information**

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### **Cautionary Statement**

This release contains forward-looking statements. Statements in this release that are not historical facts, including statements about management's beliefs and expectations, constitute forward-looking statements. These statements are based on current plans, estimates and projections, and are subject to change based on a number of factors, including those outlined in our 2004 Annual Report on Form 10-K/A under Item 1, Business—Risk Factors. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

Forward-looking statements involve inherent risks and uncertainties. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to, the following:

- risks arising from material weaknesses in our internal control over financial reporting, including material weaknesses in our control environment;
- potential adverse effects to our financial condition, results of operations or prospects as a result of our restatement of prior period financial statements;
- our ability to satisfy covenants under our syndicated credit facilities;
- our ability to satisfy certain reporting covenants under our indentures;
- our ability to attract new clients and retain existing clients;
- our ability to retain and attract key employees;
- potential adverse effects if we are required to recognize additional impairment charges or other adverse accounting-related developments;
- potential adverse developments in connection with the ongoing SEC investigation;
- potential downgrades in the credit ratings of our securities;
- risks associated with the effects of global, national and regional economic and political conditions, including with respect to fluctuations in interest rates and currency exchange rates; and
- developments from changes in the regulatory and legal environment for advertising and marketing and communications services companies around the world.

Investors should carefully consider these factors and the additional risk factors outlined in more detail in our 2004 Annual Report on Form 10-K/A under Item 1, Business—Risk Factors.

# THE INTERPUBLIC GROUP OF COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED SUMMARY OF EARNINGS THIRD QUARTER REPORT 2005 AND 2004 (UNAUDITED) (Amounts in Millions except Per Share Data)

Revenue United States \$ International Total Revenue  Operating (Income) Expenses Salaries and Related Expenses Office and General Expenses	2005 818.4 623.8 1,442.2 963.8 575.4	1,5	666.4 552.7 519.1	% Variance (5.5) (4.4)
United States \$ International  Total Revenue  Operating (Income) Expenses Salaries and Related Expenses	818.4 623.8 1,442.2 963.8 575.4	\$ 8 6 1,5	<u>52.7</u>	(5.5) (4.4)
United States \$ International  Total Revenue  Operating (Income) Expenses Salaries and Related Expenses	623.8 1,442.2 963.8 575.4	1,5	<u>52.7</u>	(4.4)
International Total Revenue Operating (Income) Expenses Salaries and Related Expenses	623.8 1,442.2 963.8 575.4	1,5	<u>52.7</u>	(4.4)
Total Revenue  Operating (Income) Expenses  Salaries and Related Expenses	1,442.2 963.8 575.4	1,5		
Operating (Income) Expenses Salaries and Related Expenses	963.8 575.4		<u> 19.1</u>	
Salaries and Related Expenses	575.4	9		(5.1)
·	575.4	g		
Office and General Expenses			25.3	(4.2)
		5	56.3	(3.4)
Restructuring Charges (Reversals)	(0.9)		1.1	181.8
Long-Lived Asset Impairment and Other Charges	0.7	3	07.6	99.8
Motorsports Contract Termination Costs			33.6	
Total Operating Expenses	1,539.0	1,8	23.9	15.6
Operating Loss	(96.8)	(3	<u>(04.8</u> )	68.2
Expenses and Other Income				
Interest Expense	(47.2)		(42.7)	
Debt Prepayment Penalty	(1.4)			
Interest Income	21.8		11.1	
Investment Impairments	(1.5)		(33.8)	
Other Income (Expense)	0.9		(0.7)	
Total Expenses and Other Income	(27.4)	(	(66. <u>1</u> )	
Loss from Continuing Operations before Provision for Income Taxes	(124.2)	(3	70.9)	
Provision for (benefit of) Income Taxes	(29.9)	1	30.0	
Loss from Continuing Operations of Consolidated Companies	(94.3)	(5	600.9)	
Income Applicable to Minority Interests (net of tax)	(4.6)		(4.4)	
Equity in Net Income of Unconsolidated Affiliates (net of tax)	2.4		2.3	
Loss from Continuing Operations	(96.5)	(5	(03.0	
Dividends on Preferred Stock	5.0		5.0	
Net Loss from Continuing Operations	(101.5)	(5	(0.80	
Income from Discontinued Operations (net of tax)	<u></u>		6.5	
Net Loss Applicable to Common Stockholders \$	(101.5)	\$ (5	<u>01.5</u> )	
Loss Per Share of Common Stock:				
Basic and Diluted				
Continuing Operations \$	(0.24)	\$	(1.22)	
Discontinued Operations	<u></u>		.02	
Total*	(0.24)	\$	<u>(1.21</u> )	
Dividend per share				
Weighted Average Shares:				
Basic and Diluted	425.3	4	15.4	
* Does not add due to rounding				

# THE INTERPUBLIC GROUP OF COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED SUMMARY OF EARNINGS THIRD QUARTER REPORT 2005 AND 2004 (UNAUDITED) (Amounts in Millions except Per Share Data)

Personal part		Nine M	Fav. (Unfav.)			
Name				Re	estated	
Duling Statises   \$ 2,453   \$ 2,253   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05   \$ 2,05		200	05		2004	% Variance
International (norm) Expenses	Revenue					
Total Revenue         4,3887         4,421.2         (0,7)           Operating (Income) Expenses         2,881.0         2,710.5         (3,7)         58.7         58.1         58.1         58.1         1,641.1         1,619.8         (1,2)         1.6         11.6         1.6         1.1         1,619.8         1,12         1.6         1.1         1,619.8         1.1         1.6         1.1         1.6         1.1         1.6         1.1         1.6         1.1         1.6         1.1         1.6         1.1         1.6         1.1         1.6         1.1         1.6         9.8         1.1         1.6         9.8         1.1         1.6         9.8         1.1         1.6         9.8         9.8         1.3         1.0         1.0         1.0         9.8         1.2         1.3         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0	United States	\$	2,485.3	\$	2,526.3	(1.6)
Salaries and Related Expenses   2,893,   2,710,5   (6.7)	International	-	1,903.4		1,895.0	0.4
Salaries and Related Expenses	Total Revenue		4,388.7		4,421.3	(0.7)
Office and General Expenses         1,641,1         1,619,8         (1,3)           Restructuring Charges (reversal)         0,77         35.64         9.8,1           Motorsports Contract Termination Costs	Operating (Income) Expenses					
Restructuring Charges (reversals)         (9.7)         66.5         11.46           Long-Lived Asset Impairment and Other Charges         0.7         316.6         9.83           Motorsports Contract Termination Costs	Salaries and Related Expenses		2,893.0		2,710.5	(6.7)
Descripted Asset Impairment and Other Charges   0.7   31.64   0.80   11.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05   1.05	Office and General Expenses		1,641.1		1,619.8	(1.3)
Motorsports Contract Termination Costs         113.6         -           Total Operating Expenses         4,525.1         4,826.9         6.3           Operating Loss         (136.4)         4,005.5         6.6           Expenses and Other Income         1         1         (128.6)         -           Interest Expense         (137.1)         (128.6)         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <td< td=""><td>Restructuring Charges (reversals)</td><td></td><td>(9.7)</td><td></td><td>66.6</td><td>114.6</td></td<>	Restructuring Charges (reversals)		(9.7)		66.6	114.6
Total Operating Expenses         4.525.1         4.826.9         6.3           Operating Loss         138.4         (405.6)         6.6           Expenses and Other Income         137.1         (128.6)         6.6           Interest Expense         137.1         (128.6)         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6         128.6	Long-Lived Asset Impairment and Other Charges		0.7		316.4	99.8
Operating Loss         (136.4)         (405.6)         66.4           Expenses and Other Income         (137.1)         (128.6)         128.6           Interest Expense         (137.1)         (128.6)         128.6           Debt Prepayment Penalty         (1.4)            Interest Income         53.2         31.3           Investment Impairments         (51.1)         (37.0)           Other Income         20.0         2.8           Total Expenses and Other Income         (70.4)         (31.5)           Loss from Continuing Operations before Provision for Income Taxes         (20.6)         (537.1)           Provision for Income Taxes         14.8         131.6           Loss from Continuing Operations of Consolidated Companies         (22.1)         (68.7)           Income Applicable to Minority Interests, net of tax         3.2         4.7           Loss from Continuing Operations of Unconsolidated Affiliates (net of tax)         5.2         4.7           Income Applicable to Minority Interests, net of tax         3.2         4.7           Loss from Continuing Operations         (22.5)         (67.5)           Dividends on Preferred Stock         15.0         14.6           Net Loss from Continuing Operations         2.0         6.5	Motorsports Contract Termination Costs		<u></u>		113.6	
Expenses and Other Income         (137.1)         (128.6)           Interest Expense         (137.1)         (128.6)           Debt Prepayment Penalty         (1.4)            Interest Income         35.2         31.3           Investment Impairents         (5.1)         (37.0)           Other Income         20.0         2.8           Total Expenses and Other Income         (70.4)         (331.5)           Loss from Continuing Operations before Provision for Income Taxes         (268.8)         (537.1)           Provision for Income Taxes         14.8         131.6           Loss from Continuing Operations of Consolidated Companies         (221.6)         (668.7)           Income Applicable to Minority Interests, net of tax         (9.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)         5.05.9         (688.3)           Net Loss Per Share of Common Stockholders         \$ (240.9)         (688.3)           Us	Total Operating Expenses	-	4,525.1		4,826.9	6.3
Interest Expense	Operating Loss		(136.4)		(405.6)	66.4
Debt Prepayment Penalty         (1.4)            Interest Income         \$3.2         31.3           Investment Impairments         (5.1)         (37.0)           Other Income         20.0         2.8           Total Expenses and Other Income         (70.4)         (131.5)           Loss from Continuing Operations before Provision for Income Taxes         (206.8)         (537.1)           Provision for Income Taxes         14.8         131.6           Loss from Continuing Operations of Consolidated Companies         (221.6)         (668.7)           Income Applicable to Minority Interests, net of tax         (3.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations (net of tax)         240.9         (699.0)           Income from Discontinued Operations (net of tax)         5.240.9         (683.5)           Loss Per Share of Common Stockholders         \$ (240.9)         (683.5)           Loss Per Share of Common Stockholders         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)	Expenses and Other Income					
Interest Income         53.2         31.3           Investment Impairments         (51.)         (37.0)           Other Income         20.0         2.8           Total Expenses and Other Income         (70.4)         (131.5)           Loss from Continuing Operations before Provision for Income Taxes         (206.8)         (537.1)           Provision for Income Taxes         14.8         131.6           Loss from Continuing Operations of Consolidated Companies         (221.6)         (668.7)           Income Applicable to Minority Interests, net of tax         (9.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations (net of tax)         240.9         (680.0)           Income from Discontinued Operations (net of tax)         5.2         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         (680.3)           Loss Per Share of Common Stockholders         \$ (240.9)         (680.3)           Discontinued Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)<	Interest Expense		(137.1)		(128.6)	
Divisement Impairments	Debt Prepayment Penalty		(1.4)			
Other Income         20.0         2.8           Total Expenses and Other Income         (70.4)         (133.5)           Loss from Continuing Operations before Provision for Income Taxes         (206.8)         (537.1)           Provision for Income Taxes         14.8         131.6           Loss from Continuing Operations of Consolidated Companies         (221.6)         (668.7)           Income Applicable to Minority Interests, net of tax         (9.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations (net of tax)         -         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         (690.0)           Income from Discontinued Operations (net of tax)         -         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stockholders         \$ (0.57)         \$ (680.5)           Basic and Diluted         -         .         .           Continuing Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations         - <td>Interest Income</td> <td></td> <td>53.2</td> <td></td> <td>31.3</td> <td></td>	Interest Income		53.2		31.3	
Total Expenses and Other Income         (70.4)         (131.5)           Loss from Continuing Operations before Provision for Income Taxes         (206.8)         (537.1)           Provision for Income Taxes         14.8         131.6           Loss from Continuing Operations of Consolidated Companies         (221.6)         (668.7)           Income Applicable to Minority Interests, net of tax         (9.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)         -         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stockholders         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations         -         .02           Total         \$ (0.57)         \$ (1.67)           Dividend per share         -         .0	Investment Impairments		(5.1)		(37.0)	
Loss from Continuing Operations before Provision for Income Taxes         14.8         131.6           Provision for Income Taxes         (221.6)         (668.7)           Loss from Continuing Operations of Consolidated Companies         (221.6)         (668.7)           Income Applicable to Minority Interests, net of tax         (9.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)         -         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stockholders         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)           One tax Incompany tax in tax in ta	Other Income	-	20.0		2.8	
Provision for Income Taxes         14.8         131.6           Loss from Continuing Operations of Consolidated Companies         (221.6)         (668.7)           Income Applicable to Minority Interests, net of tax         (9.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)         -         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stock         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stock         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)           Discontinuing Operations         \$ (0.57)         \$ (1.65)           Dividend per share         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Total Expenses and Other Income		(70.4)		(131. <u>5</u> )	
Loss from Continuing Operations of Consolidated Companies         (221.6)         (668.7)           Income Applicable to Minority Interests, net of tax         (9.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)         -         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stocks:         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.65)           Dividend per share         -         .02           Weighted Average Common Shares:         -	Loss from Continuing Operations before Provision for Income Taxes		(206.8)		(537.1)	
Income Applicable to Minority Interests, net of tax         (9.5)         (11.2)           Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)         -         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stock:         S         240.9)         \$ (683.5)           Continuing Operations         \$ (0.57)         \$ (1.67)         1.67           Discontinued Operations         \$ (0.57)         \$ (1.67)         1.65           Total         \$ (0.57)         \$ (1.65)         1.65           Weighted Average Common Shares:         -         -         -         -	Provision for Income Taxes		14.8		131.6	
Equity in Net Income of Unconsolidated Affiliates (net of tax)         5.2         4.7           Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)         -         6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stockholders         \$ (240.9)         \$ (683.5)           Continuing Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)           Total         \$ (0.57)         \$ (1.65)           Dividend per share         -         -         -           Weighted Average Common Shares:         -         -         -	Loss from Continuing Operations of Consolidated Companies		(221.6)		(668.7)	
Loss from Continuing Operations         (225.9)         (675.2)           Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)          6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stock:         S         (240.9)         \$ (683.5)           Loss Per Share of Common Stock:         S         (0.57)         \$ (1.67)           Discontinued Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations          .02           Total         \$ (0.57)         \$ (1.65)           Dividend per share             Weighted Average Common Shares:	Income Applicable to Minority Interests, net of tax		(9.5)		(11.2)	
Dividends on Preferred Stock         15.0         14.8           Net Loss from Continuing Operations         (240.9)         (690.0)           Income from Discontinued Operations (net of tax)          6.5           Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stock:         S         240.9)         \$ (683.5)           Basic and Diluted         Continuing Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations          .02           Total         \$ (0.57)         \$ (1.65)           Dividend per share             Weighted Average Common Shares:	Equity in Net Income of Unconsolidated Affiliates (net of tax)		5.2		4.7	
Net Loss from Continuing Operations       (240.9)       (690.0)         Income from Discontinued Operations (net of tax)        6.5         Net Loss Applicable to Common Stockholders       \$ (240.9)       \$ (683.5)         Loss Per Share of Common Stock:          1.67           1.67 <td>Loss from Continuing Operations</td> <td></td> <td>(225.9)</td> <td></td> <td>(675.2)</td> <td></td>	Loss from Continuing Operations		(225.9)		(675.2)	
Income from Discontinued Operations (net of tax)  Net Loss Applicable to Common Stockholders  Loss Per Share of Common Stock:  Basic and Diluted  Continuing Operations  Discontinued Operations  1 (0.57) \$ (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (1.67)  1 (	Dividends on Preferred Stock		15.0		14.8	
Net Loss Applicable to Common Stockholders         \$ (240.9)         \$ (683.5)           Loss Per Share of Common Stock:         Basic and Diluted           Continuing Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations          .02           Total         \$ (0.57)         \$ (1.65)           Dividend per share             Weighted Average Common Shares:	Net Loss from Continuing Operations		(240.9)		(690.0)	
Loss Per Share of Common Stock:  Basic and Diluted  Continuing Operations \$ (0.57) \$ (1.67)  Discontinued Operations02  Total \$ (0.57) \$ (1.65)  Dividend per share  Weighted Average Common Shares:	Income from Discontinued Operations (net of tax)				6.5	
Basic and Diluted       \$ (0.57) \$ (1.67)         Continuing Operations      02         Discontinued Operations       \$ (0.57) \$ (1.65)         Total       \$ (0.57) \$ (1.65)         Dividend per share          Weighted Average Common Shares:	Net Loss Applicable to Common Stockholders	\$	(240.9)	\$	(683.5)	
Continuing Operations         \$ (0.57)         \$ (1.67)           Discontinued Operations          .02           Total         \$ (0.57)         \$ (1.65)           Dividend per share             Weighted Average Common Shares:	Loss Per Share of Common Stock:					
Discontinued Operations  Total  Dividend per share  Weighted Average Common Shares:  0.02  \$ (0.57) \$ (1.65)	Basic and Diluted					
Total \$ (0.57) \$ (1.65)  Dividend per share  Weighted Average Common Shares:	Continuing Operations	\$	(0.57)	\$	(1.67)	
Dividend per share Weighted Average Common Shares:	Discontinued Operations				.02	
Weighted Average Common Shares:	Total	\$	(0.57)	\$	(1.65)	
	Dividend per share					
Basic and Diluted 424.7 414.4	Weighted Average Common Shares:					
	Basic and Diluted		424.7		414.4	

INTER PUBLIC GROUP

# Third Quarter 2005 Earnings Conference Call

November 9, 2005

# **Operating Performance**

925.3 Salaries and Related Expenses 963.8 Office and General Expenses 575.4 556.3 Restructuring Charges (Reversals) (0.9) 1.1 Long-Lived Asset Impairment and Other Charges 0.7 307.6 Motorsports Contract Termination Costs 33.6 (96.8) (304.8)Operating Loss Interest Expense (47.2)(42.7)Debt Prepayment Penalty (1.4)21.8 11.1 (1.5)(33.8)Investment Impairments Other Income (Expense) (0.7)Loss before Income Taxes (1242)(370.9)(29.9)130 D Net Equity Interests (Net of Tax) (22)(2.1)Lossfrom Continuing Operations (96.5)(503.0) Dvidends on Preferred Stock 50 50 (508 D) Net Loss from Continuing Operations (101.5)hoome from Discontinued Operations (Net of Tax) 6.5 Net Loss Applicable to Common Stockholders (101.5) (501.5) Loss per Share, Basic (0.24)(1.21)

\$

(0.24)

425.3

425.3

Three Months Ended September 30

2005

1,4422

2004

(Restated)

1,519.1

(1.21)

415.4

415.4

INTER PUBLIC GROUP

(\$ in Millions, except per share amounts)

Loss per Share, Diuted

Weighted-Average Shares, Basic Weighted-Average Shares, Diluted

Revenue

# **Operating Performance – Nine Months**

Nine Months Ended September 30 2004 2005 (Restated) Revenue 4,388.7 \$ 4,421.3 Salaries and Related Expenses 2,8930 2,710.5 Office and General Expenses 1,641.1 1,619.8 Restructuring Changes (Reversals) (9.7)66.6 Long-Lived Asset Impairment and Other Charges 316.4 0.7 Motorsports Contract Termination Costs 113.6 Operating Loss (136.4)(405.6)Interest Expense (137.1)(128.6)Debt Prepayment Penalty (1.4)Interest Income 53.2 31.3 (5.1)(37.0)Investment Impairments Other Income (Expense) 200 2.8 (537.1) Loss before Income Taxes (206.8) 148 131.6 Net Equity Interests (Net of Tax) (4.3)(6.5) Loss from Continuing Operations (225.9) (675.2)Dividends on Preferred Stock 150 14.8 Net Loss from Continuing Operations (240.9) (690.0) Income from Discontinued Operations (Net of Tax) 6.5 Net Lass Applicable to Common Stockholders \$ (240.9) (683.5) Loss per Share, Basic (0.57)(1.65)Loss per Share, Diluted \$ (0.57)\$ (1.65)Weighted-Average Shares, Basic 424.7 414.4 Weighted-Average Shares, Diluted 424.7 414.4

Page 3

INTER

(\$ in Millions, except per share amounts)

# Revenue

### Interpublic

Three Months Ended					
September 30, 2004 (Restated)	\$1,519.1				
Total change	(76.9)	-5.1%			
Foreign currency changes	13.5	0.9%			
Net acquisitions/divestitures	(50.7)	-3.3%			
Organic	(39.7)	-2.6%			
September 30, 2005	\$1,442.2				

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### Segments

		Three Month Septemb					Char	ige
	000	2005	(R	2004 estated)	Change		Reported	Organic
IAN	\$	1,215.5	\$	1,256.5	\$	(41.0)	-3.3%	-3.3%
CMG	\$	226.3	\$	226.0	\$	0.3	0.1%	0.8%

Integrated Agency Networks: McCann, FCB, Lowe, Draft and our leading stand-alone agencies Constituent Management Group: Weber Shandwick, Future Brand, DeVries, Golin Harris, Jack Morton and Octagon Worldwide

(\$ in Millions)

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# Revenue - Nine Months

### Interpublic

Nine Months Ended \$4,421.3 September 30, 2004 (Restated) -0.7% Total change (32.6)Foreign currency changes 53.3 1.2% Net a cqui sitions/dive stitures (84.4)-1.9% Organic (1.5)0.0% \$4,388.7 September 30, 2005

PUBLIC GROUP

# Segments

	1 18	Nine Months Septemb					Char	nge	
		2005	(R	2004 (Restated)		hange	Reported	Organic	
IAN	\$	3,723.1	\$	3,699.2	\$	23.9	0.6%	0.1%	
CMG	\$	663.6	\$	674.9	\$	(11.3)	-1.7%	-0.7%	

Integrated Agency Networks: McCann, FCB, Lowe, Draft and our leading stand-alone agencies Constituent Management Group: Weber Shandwick, Future Brand, DeVries, Golin Harris, Jack Morton and Octagon Worldwide

(\$ in Millions)

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# Geographic Revenue Change

	Septembe		Nine Months Ended September 30, 2005			
	Reported	Organic	Reported	Organic		
United States	-5.5%	-5.0%	-1.6%	-1.1%		
International	-4.4%	0.5%	0.4%	1.4%		
United Kingdom	-16.3%	5.1%	-4.6%	6.4%		
Continental Europe	-8.5%	-5.6%	-2.0%	-2.2%		
Latin America	7.7%	0.9%	10.4%	3.4%		
Asia Pacific	7.6%	6.8%	2.6%	0.8%		
Other	13.3%	0.3%	11.7%	3.0%		
Worldwide	-5.1%	-2.6%	-0.7%	0.0%		

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See reconciliation on page 25

# **Expenses**

### Salaries & Related

							Change	
		2005	(R	2004 estated)	.00	\$	Reported	Organic
Three M onths*		963.8	\$	925.3	\$	38.5	4.2%	4.1%
Nine Months*	\$	2,893.0	\$	2,710.5	\$	182.5	6.7%	6.6%

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# Office & General

						Change	
0-	2005	(R	2004 estated)	#S	\$	Reported	Organic
Three Months*	\$ 575.4	\$	556.3	\$	19.1	3.4%	10.0%
Nine Months*	\$ 1,641.1	\$	1,619.8	\$	21.3	1.3%	4.7%

\* Period ended September 30 See reconciliation on page 22

(\$ in Millions)

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# **Selected Balance Sheet Items**

INTER PUBLIC GROUP

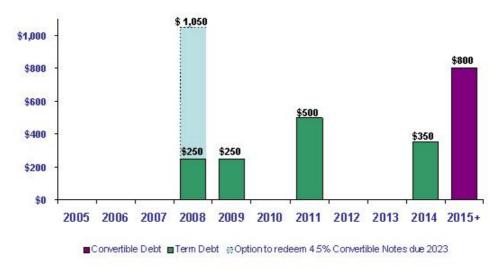
	9/30/05 o Forma*	9/30/05	1	2/31/04	 9/30/04 estated)
Cash/Equivalents & ST Marketable Securities	\$ 1,856.0	\$ 1,348.7	\$	1,970.4	\$ 1,462.2
Total Debt	\$ 2,250.7	\$ 2,250.7	\$	2,261.9	\$ 2,271.5
Stockholders' Equity	\$ 2,000.0	\$ 1,492.7	\$	1,718.3	\$ 1,451.9
Debt as a % of Capital	52.9%	60.1%		56.8%	61.0%

<sup>&</sup>quot;Gives effect to October 2005 issuance of \$525 million of 5.25% Convertible Preferred Stock with net proceeds of \$507.3 million, as if it had occurred on September 30, 2005.

# **Debt Maturity Schedule**

# **Long-term & Convertible Debt = \$2.2 billion**





As of September 30, 2005

(\$ in Millions, except Total Debt)

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# **Credit and Debt Update**

 Issued \$525 million convertible perpetual preferred in October 2005, strengthening liquidity and balance sheet

INTER PUBLIC GROUP

- Expanded 3-year revolving credit facility to \$500 million
- Amended credit facility financial covenants and extended the time limitation on the EBITDA carve-out for impairment charges

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# **Appendix**

# **Domestic Revenue**

### Interpublic -- Domestic

\$ 866.4	
(48.0)	-5.5%
2	0.0%
(4.8)	-0.6%
(43.2)	-5.0%
\$ 818.4	
	(48.0) - (4.8) (43.2)

Segments -- Domestic

### Three Months Ended

	100	Septemb	ег 3	0			Char	nge	
		2005		2004 estated)	CI	nange	Reported	Organic	
IAN	\$	688.8	\$	725.2	\$	(36.4)	-5.0%	-4.4%	
CMG	\$	129.3	\$	141.3	\$	(12.0)	-8.5%	-8.4%	

Integrated Agency Networks: McCann, FCB, Lowe, Draft and our leading stand-alone agencies Constituent Management Group: Weber Shandwick, Future Brand, DeVries, Golin Harris, Jack Morton and Octagon Worldwide

(\$ in Millions)

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# **International Revenue**

### Interpublic -- International

Three Months Ended

September 30, 2004 (Restated)	\$ 652.7	
Total change	(28.9)	-4.4%
Foreign currency changes Net acquisitions/divestitures	13.5 (45.9)	2.1% -7.0%
Organic	3.5	0.5%
September 30, 2005	\$ 623.8	

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Segments -- International

Three Months Ended
--------------------

	33	Septemb	er 3	0			Char	nge
	103	2005		2004 estated)	Cł	nange	Reported	Organic
IAN	\$	526.7	\$	531.3	\$	(4.6)	-0.9%	-1.9%
CMG	\$	97.0	\$	84.7	\$	12.3	14.5%	16.1%

Integrated Agency Networks: McCann, FCB, Lowe, Draft and our leading stand-alone agencies Constituent Management Group: Weber Shandwick, Future Brand, DeVries, Golin Harris, Jack Morton and Octagon Worldwide

(\$ in Millions)

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# **Domestic Revenue**

# Interpublic -- Domestic

Nine Months Ended

September 30, 2004 (Restated)	\$2,526.3	
Total change	(41.0)	-1.6%
Foreign currency changes	-	0.0%
Net acquisitions/divestitures	(13.7)	-0.5%
Organic	(27.3)	-1.1%
September 30, 2005	\$2,485.3	

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Segments -- Domestic

Nine Months Ended

	000	Septemb	er:	30			Char	nge
	325	2005	(R	2004 estated)	C	hange	Reported	Organic
IAN	\$	2,089.0	\$	2,095.1	\$	(6.1)	-0.3%	0.1%
CMG	\$	395.8	\$	431.2	\$	(35.4)	-8.2%	-7.0%

Integrated Agency Networks: McCann, FCB, Lowe, Draft and our leading stand-alone agencies Constituent Management Group: Weber Shandwick, Future Brand, DeVries, Golin Harris, Jack Morton and Octagon Worldwide

(\$ in Millions)

# **International Revenue**

### Interpublic -- International

# Nine Months Ended September 30, 2004 (

September 30, 2005

September 30, 2004 (Restated)	\$1,895.U	
Total change	8.4	0.4%
Foreign currency changes	53.3	2.8%
Net acquisitions/divestitures	(70.7)	-3.7%
Organic	25.8	1.4%

\$1,903.4

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Segments -- International

Nine Months Ended

	 Septemb	er:	30			Char	nge
	2005	(R	2004 estated)	Cł	nange	Reported	Organic
IAN	\$ 1,634.1	\$	1,604.1	\$	30.0	1.9%	0.0%
CMG	\$ 267.8	\$	243.7	\$	24.1	9.9%	10.4%

Integrated Agency Networks: McCann, FCB, Lowe, Draft and our leading stand-alone agencies Constituent Management Group: Weber Shandwick, Future Brand, DeVries, Golin Harris, Jack Morton and Octagon Worldwide

(\$ in Millions)

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# Corporate & Other

# Three Months Ended

### September 30 2004 (Restated) Change Salaries, benefits and related expenses 39.6 \$ 43.9 (4.3)Professional fees 60.3 32.2 28.1 Rent and depreciation 12.3 8.9 3.4 Corporate insurance 6.2 8.3 (2.1)Bank fees 0.5 0.3 0.2 Other 3.8 5.7 (1.9)Amounts allocated to operating divisions (48.0)(34.0)(14.0)Total Corporate and other 74.7 61.2 13.5

(\$ in Millions)

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<sup>\*</sup> Total company professional fees were \$92.5 in Q3 2005 and \$47.8 in Q3 2004.

# **Corporate & Other**

Amounts allocated to operating divisions

Total Corporate and other

Salaries, benefits and related expenses Professional fees Rent and depreciation Corporate insurance Bank fees Other		Septen				
	***			2004		
	200	2005	(Re	estated)	C	hange
Salaries, benefits and related expenses	\$	131.4	\$	116.9	\$	14.5
Professional fees		142.9		87.1		55.8
Rent and depreciation		34.6		27.9		6.7
Corporate insurance		19.8		23.7		(3.9)
Bank fees		1.6		2.0		(0.4)
Other		6.9		9.2		(2.3)

Nine Months Ended

(124.8)

212.4 \$

(97.0)

169.8 \$

(27.8)

42.6

\* Total company professional fees for the nine months were \$228.3 in 2005 and \$142.7 in 2004.

\$

(\$ in Millions)

# Fourth Quarter 2004 Segment Performance\*

Q4
\$ 1,965.7
\$ 1,653.0
\$ 312.7
15.9%
\$ 1,700.0
\$ 1,342.6
\$ 357.4
21.0%
\$ 261.0
\$ 232.6
\$ 28.4
10.9%
\$ 73.3
\$ \$ \$ \$ \$

(\$ in Millions)

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<sup>\*</sup> Excluding long-lived asset impairment and restructuring expenses

# **Motorsports Performance**

	Q1 '04		Q2 04		Q3 '04		Q4 '04		FY 2004	
	(Re	stated)	(Re	stated)	(Re	stated)				
Revenue	\$	3.0	\$	7.5	\$	36.6	\$	4.9	\$	52.0
Salaries and Related Expenses		3.0		2.8		2.0		2.4		10.2
Office and General Expenses		8.6		8.8		34.1		4.3		55.8
Long-Lived Aisset Impairments		1.6		0.7		0.4		0.3		3.0
Motor sports Contract Termination Costs		()		80.0		33.6		-		113.6
Operating Loss	\$	(10.2)	\$	(84.8)	\$	(33.5)	\$	(2.1)	\$	(130.6)

(\$ in Millions)

# 2005 Reconciliation of Operating Margin

	1	Q1'05	9	G2 '05	GB '05	γ	TD2005
Revenue	*	1,330.3	\$	1,616.2	\$ 1,442.2	ះ	4,3 88.7
Operating Expenses:							
Satarès and related expenses		973.8		965.4	963.8		2,893.0
Office and generalex penses		527.8		537.9	575.4		1,541.1
Restricturing charges (reversals)		69		0.9)	(0.9)		(9.7)
Long-lued as set impa iments		82		1	0.7		0.7
Total Operating Expenses		1,494.7		1,491.4	1,539.0		4,525.1
Operating income (Loui) – Ali Reported	\$	(164.4)		124.8	\$ (96.8)		(136.4)
Operating Margin - All Reported		-12.4%		7.7%	-6.7%		-8.1%
Add back:							
Restrictioning charges (reue stat)	\$	69	\$	(1.9)	\$ (0.9)	\$	(9.7)
Restrictioning program charges (teuersals) in office & general expenses		85		78	176		2273
Long-lived asset impairments				<del>2</del> 3	0.7		0.7
Total Restrictiving Program Changes (Reuersalt) & LLA Impalments		6.9)		(9)	(0.2)		(5T)
Bool Restructuring Program Changes (Reuersals) & LLA Impairments							
Operating income (Lott)-At Adjusted	\$	(171.3)	\$	122.9	\$ (97.0)	ះ	(145.4)
Operating Margin - As Adjusted		-12.9%		7.6%	-6.7%		8.3%

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In presenting performance for 2005, the company has excluded restructuring program charges and reversals and long-lived asset impairments because management believes the resulting companison better reflects the company's ongoing operations. By excluding these items, we can focus our companison on the trends that have a continuing effect on the company's operations.

(\$ in Millions)

# 2004 Reconciliation of Operating Margin

		G1 '04 estated)		G2 '04 ectated)		G8 '04 estated)	-	Q4 '04	FY 2	2004
Revenue	*	1,389.4	*	1,612.8	*	1,519.1	*	1,865.7		6,387.0
Operating Expenses:										
Salaries and related expenses		886.7		898.5		925.3		1,023.0		3,733.5
Office and general expenses		510.7		552.8		556.3		630.0		2,249.8
Restructuring charges (reversals)		61.6		3.9		1.1		(4.4)		62.2
Long-lived asset impairments		5.7		3.1		307.6		5.8		322.2
Motorsports contract termination costs		97		80.0		33.6		7.00		113.6
Total Operating Expenses		1,464.7		1,538.3		1,823.9		1,654.4		6,481.3
Operating Income (Loss) - As Reported	8	(76.3)		(26.6)		(304.8)		311.3		(94.3
Operating Margin - As Reported		-6.4%		-1.7%		-20.1%		15.8%		-1.69
Add back:										
Restructuring charges	\$	61.6	\$	3.9	\$	1.1	\$	(4,4)		62.2
Restructuring program charges (reversals) in office & general expenses		7.6		2.7		0.6		0,2		11.1
Long-lived asset impairments		5.7		3.1		307.6		5.8		322.2
Motorsports contract termination costs		200		80.0		33.6		-		113.6
Total Restructuring Program Charges (Reversals), LLA Impairments										17.5
and Motorsports Contract Termination Costs		74.9		89.7		342.9		1.6		509.1
Excl. Restructuring Program Charges (Reversals), LLA Impairments and Motorsports Contract Termination Costs										
Operating Income (Loss) - As Adjusted	\$	(0.4)		84.2		38.1	*	312.9		414.8
Operating Margin - As Adjusted		0.0%		4.2%		2.6%		15.9%		8.6%

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In presenting performance for 2004, the company has excluded restructuring program charges, long-lived asset impairments, and the Motorsports contract termination costs because management believes the resulting comparison better reflects the company's ongoing operations. By excluding these charges, we can focus our comparison on the trends that have a continuing effect on the company's operations.

(\$ in Millions)

Salaries & Related

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# **Reconciliation of Organic Measures**

		Three N	lonths:	Nine I	Months
		Tot	al	To	tal
	5000	\$ '	% Change	\$	% Change
September 30, 2004 (Restated)	\$	925.3		\$ 2,710.5	
Foreign currency changes		7.3	0.8%	29.5	1.1%
Net acquisitions/divestitures		(7.1)	-0.8%	(26.4)	-1.0%
Organic		38.3	4.1%	179.4	6.6%
Total change		38.5	4.2%	182.5	6.7%
September 30, 2005	\$	963.8		\$ 2,893.0	
	₽ <del>.</del>	.55		207	
500 pe 600 pe	W	Three N		N	Months
500 pe 600 pe	#	Tot	al	To	otal
Office & General	\$	Tot		N	
Office & General September 30, 2004 (Restated)	\$	Tot	al	T c	otal
Office & General September 30, 2004 (Restated) Foreign currency changes	\$	Tot \$ 556.3	al 1⁄4 Change	\$ \$ \$ 1,619.8	otal % Change 1.2%
Office & General  September 30, 2004 (Restated)  Foreign currency changes Net acquisitions/divestitures Organic	\$	Tot \$ 556.3	ol % Change 0.9%	\$ 1,619.8	otal % Change 1.2%
Office & General September 30, 2004 (Restated) Foreign currency changes Net acquisitions/divestitures	\$	Tot \$ 556.3 5.1 (41.8)	0.9% -7.5%	\$ \$ 1,619.8 20.0 (75.5)	tal % Change 1.2% -4.7%

(\$ in Millions)

# **Depreciation and Amortization**

### Q2 FY 2004 (Restated) (Restated) (Restated) Depreciation and amortization of fixed assets and 43.8 \$ Amortization of bond discounts and deferred 6.0 5.7 4.6 6.6 22.9 Amortization of restricted stock and other non-cash Total 63.1 \$ 58.9 \$ 56.8 \$ 60.6 \$ 239.4

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			2005	
	Q1	Q2	Q3	YTD
Depreciation and amortization of fixed assets and				
intangible assets	\$ 40.5	\$ 40.7	\$ 40.4	\$ 121.6
Amortization of bond discounts and deferred				
inancing costs	2.1	2.9	3.8	8.8
Amortization of restricted stock and other non-cash				
compensation	11.8	6.0	11.4	29.2
Total	\$ 54.4	\$ 49.6	\$ 55.6	\$ 159.6

(\$ in Millions)

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# Reconciliation of Geographic Revenue Change

Three Months\*

	00	2005	(R	2004 estated)		ported nange	Cur	rency anges	20.00	isitions/ estitures	Oi	rganic
US	\$	818.4	\$	866.4	\$	(48.0)	\$	2%	\$	(4.8)	\$	(43.2)
UK		149.5		178.7		(29.2)		- 9		(38.3)		9.1
Continental Europe		222.9		243.6		(20.7)		2.2		(9.2)		(13.7)
Latin America		63.4		58.9		4.5		5.7		(1.7)		0.5
Asia Pacific		118.4		110.0		8.4		0.7		0.2		7.5
Other	2000	69.6		61.5	200	8.1	2000	4.9		3.1	50	0.1
W orldwide	\$	1,442.2	\$	1,519.1	\$	(76.9)	\$	13.5	\$	(50.7)	\$	(39.7)

Nine Months\*

		2005	(R	2004 estated)		ported nange	Cur	reign rency anges	15-55	Net uisitions/ estitures	Oi	rganic
US	\$	2,485.3	\$	2,526.3	\$	(41.0)	\$	35	\$	(13.7)	\$	(27.3)
UK		436.5		457.8		(21.3)		2.4		(53.2)		29.5
Continental Europe		765.4		781.3		(15.9)		15.3		(14.1)		(17.1)
Latin America		177.5		160.8		16.7		18.4		(7.3)		5.6
Asia Pacific		328.2		319.8		8.4		5.6		0.2		2.6
Other		195.8		175.3		20.5		11.6		3.7		5.2
\000 orlidaide	56	43887	- 56	4.421.3	56	(32.6)	56	53.3	56	(84.4)	56	(1.5)

(\$ in Millions)

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<sup>\*</sup> Period ended September 30

# **Maximum Potential Dilution**

# Shares 2005 YTD (millions) Stock Options and Restricted Stock 4.9 Convertible Notes 64.4 Convertible Preferred Stock "A" 27.7 Total as of 9/30/05 97.0 Convertible Preferred Stock "B" issued 10/24/05\* 38.4 135.4

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# **Cautionary Statement**

Excluding overallotment option which expires November 18, 2005.

- "This investor presentation contains forward-looking statements. Statements in this investor presentation that are not historical facts, including statements about management's beliefs and expectations, constitute forward-looking statements. These statements are based on current plans, estimates and projections, and are subject to change based on a number of factors, including those outlined in our 2004 Annual Report on Form 10-K/A under Item 1, Business—Risk Factors. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.
- "Forward-looking statements involve inherent risks and uncertainties. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to, the following:
  - risks arising from material weaknesses in our internal control over financial reporting, including material weaknesses in our control environment;
  - potential adverse effects to our financial condition, results of operations or prospects as a result of our restatement of prior period financial statements;
  - our ability to satisfy covenants under our syndicated credit facilities;
  - our ability to satisfy certain reporting covenants under our indentures;
  - our ability to attract new clients and retain existing clients;
  - our ability to retain and attract key employees;
  - potential adverse effects if we are required to recognize additional impairment charges or other adverse accounting-related developments;
  - potential adverse developments in connection with the ongoing SEC investigation;
  - potential downgrades in the credit ratings of our securities;
  - risks associated with the effects of global, national and regional economic and political conditions, including with respect to fluctuations in interest rates and currency exchange rates; and
  - developments from changes in the regulatory and legal environment for advertising and marketing and communications services companies around the world.
- "Investors should carefully consider these factors and the additional risk factors outlined in more detail in our 2004 Annual Report on Form 10-K/A under Item 1, Business—Risk Factors.

# INTER PUBLIC